

\*\*\* S A L E S R E P O R T \*\*\*

SAN LUIS OBISPO

BEGINNING DATE 2004-01-01

ENDING DATE 2004-09-30

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL				OTHER STATISTICS		
PRICE CLASS	-----BEDROOMS-----			CONDO SOLD	RESIDENTIAL LISTED	CONDO LISTED
	2 OR LESS	3	4 OR MORE			
\$ 19999-OR UNDER	0	0	0	0	0	0
\$ 20000-\$30000	0	0	0	0	0	0
\$ 30000-\$40000	0	0	0	0	0	0
\$ 40000-\$50000	0	0	0	0	0	0
\$ 50000-\$60000	0	0	0	0	0	0
\$ 60000-\$70000	0	0	0	0	0	0
\$ 70000-\$80000	0	0	0	0	0	0
\$ 80000-\$90000	0	0	0	0	0	0
\$ 90000-\$100000	0	0	0	0	0	0
\$100000-\$120000	0	0	0	0	0	0
\$120000-\$140000	0	0	0	0	0	0
\$140000-\$160000	0	0	0	0	0	0
\$160000-\$180000	0	0	0	0	0	0
\$180000-\$200000	0	0	0	0	0	0
\$200000-\$250000	0	0	0	0	0	0
\$250000-\$300000	0	0	0	17	0	1
\$300000-\$350000	0	0	0	39	0	11
\$350000-\$400000	1	1	0	39	2	11
\$400000-\$450000	6	4	5	31	14	6
\$450000-\$500000	7	17	5	8	42	4
\$500000-\$600000	18	50	17	11	130	3
\$600000-\$700000	5	24	20	1	94	0
\$700000-\$800000	4	4	21	0	58	0
\$800000-\$900000	0	4	9	0	37	0
\$900000-\$1000000	0	5	3	0	20	0
\$1000000-OR OVER	0	4	3	0	21	0
TOTALS	41	113	83	146	201	36
AVG. PRICE (x1000)	542.12	611.21	696.67	380.78	722.65	394.41
MED. PRICE (x1000)	525.00	575.00	669.00	368.50	675.00	374.00
<b>TIME ON MARKET</b>	<b>#UNITS</b>		<b>TYPES OF FINANCING</b>		<b>#UNITS</b>	
1-30 DAYS	250				29	
31-60 DAYS	58		CASH		35	
61-90 DAYS	35		CONV		306	
91-120 DAYS	20		OTHER		5	
121-180 DAYS	13		OWNER FINA		1	
MORE THAN 180 DAYS	7		TRADE/EXCH		7	
TOTAL UNITS SOLD	383					
AVERAGE MARKET TIME	34.00					
			TOTAL		383	